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НЕВЕРБАЛЬНАЯ КОММУНИКАЦИЯ В ЗДРАВООХРАНЕНИИ

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Резюме. В статье рассматривается важность невербальной коммуникации в здравоохранении. Работа содержит результаты опросов студентов Белорусского государственного медицинского университета, пациентов и врачей поликлиник и больниц города Минска. Результаты исследования будут полезны для оценки качества медицинского обслуживания и характера взаимодействия между врачом и пациентом во время медицинской консультации.

Ключевые слова: невербальная коммуникация, здравоохранение, взаимодействие врач-пациент, качество медицинского обслуживания.

Resume. The article describes the research held to study the importance of non-verbal communication in healthcare. It contains information about the results of surveys conducted in Belarusian State Medical University and out-patient clinics and hospitals of Minsk. The findings of the research will be useful in assessing physician-patient interaction during a medical consultation and its quality.

Keywords: non-verbal communication, healthcare, physician-patient interaction, quality of medical consultation.

Topicality. Good communication is the foundation of any successful relationship. The ability to understand and use nonverbal communication, or body language, is a powerful tool that can help people connect with each other, express what they really mean, and build better relationships. Healthcare professionals should be able to read a number of nonverbal cues to gain a greater understanding of their patients' feelings and needs, demonstrate their attention to the patients because when interacting with others we continuously give and receive wordless signals. Medical professionals should pay close attention to micro-expressions, the quick, almost imperceptible facial expressions that people might make when hiding their emotions.

Objective: to prove the importance of non-verbal communication for medical professionals.

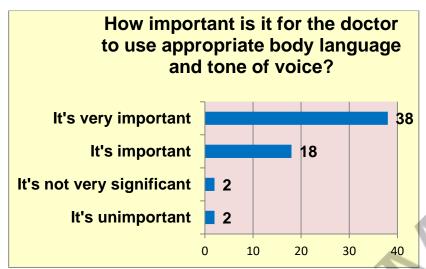
Tasks:

- 1. To conduct a survey in out-patient clinics and hospitals in Minsk in order to analyze the efficiency of physician-patient interaction and the patients' satisfaction after medical consultations.
- 2. To study the use of non-verbal communication by the students of Belarusian State Medical University.

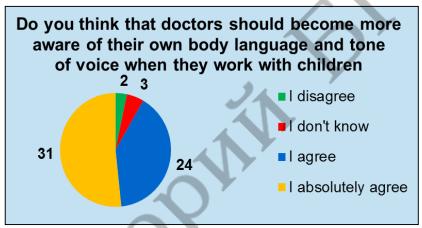
Material and methods.

In the course of our research we studied the topical literature and developed 3 questionnaires. We revealed the level of students' knowledge of non-verbal communication and the frequency with which they use non-verbal communication techniques. Then we questioned patients in out-patient clinics and assessed their preferences for touch and eye contact during medical consultations. We also got information about patients' satisfaction and physician-patient interaction during medical consultations. It helped to assess the agreement between doctors and patients during consultations. The respondents' participation was voluntary and confidential. The patients were asked to complete the questionnaire in the waiting room directly after the consultation. In the patient's absence, the physician completed a similar questionnaire. The interaction was measured by assessing the differences between the physicians' and the patients' opinions.

Results and discussion. The study revealed a high level of knowledge of non-verbal communication and gave information about its use by the students of Belarusian State Medical University on a daily basis. 56 of 60 students (93%) agree that it's important to know the means of non-verbal communication and note the importance of body language and tone of the doctor's voice for successful communication with patients (picture 1). 92 % (55 students) think that doctors should become more aware of their own body language and the necessity of using a special tone of voice when they work with children in order to contact with them more efficiently, and hence, make them communicate their complaints easily (picture 2).



Picture 1 - The importance of body language and tone of voice for the profession of the doctor



Picture 2 - Awareness of body language and tone of voice while working with children

Approximately 40-60 % of students are aware of the tone of their voice, establish an eye contact with interlocutor and use hand gestures and various facial expressions regularly while communicating with each other (table 1).

	Statements	Always	Often	Sometimes		Never
	l use hand gestures.	15 (25%)	17 (28.3%)	18 (30%)	8 (13.3%)	2 (3.3%)
- 1	I'm aware of the tone of my voice.	10 (16.7%)	16 (26.7%)	24 (40%)	10 (17%)	
- 1	l establish an eye contact with interlocutor.	17 (28.3%)	21 (35%)	15 (25%)	7 (11.7%)	·
- 1	I try to use various facial expressions.	7 (11.7%)	15 (25%)	25 (41.7%)	9 (15%)	4 (6.6%)
- 1	I think I'm effective in using non-verbal communication.	15 (25%)	20 (33.3%)	19 (31.7%)	3 (3.3%)	3 (5%)
i	I think I'm effective in interpreting non -verbal communication.	8 (13.3%)	16 (26.7%)	22 (36.6%)	12 (20%)	2 (3.3%)

Table 1. The use of non-verbal communication by the students of BSMU

54 students (90%) think they are effective in using non-verbal communication (picture 3), 46 students (77%) think they are effective in interpreting non-verbal communication (picture 4).

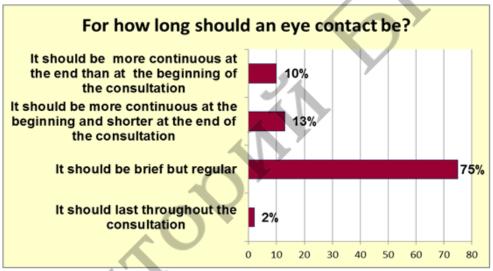


Picture 3 - Effectiveness in using non-verbal communication



Picture 4 - Effectiveness in interpreting non-verbal communication

40 respondents took part in our second survey and we got information about patients' satisfaction and physician-patient interaction during medical consultations According to our estimates 87% of patients feel comfortable if eye contact is established by the doctor in order to develop the patient-doctor relations and 92% of the respondents feel that this is a sign that the doctor pays attention to their complaints. 75% of the patients think that an eye contact should be brief but regular throughout the consultation rather than only when the patient is talking about symptoms (picture 5); 13% of the respondents note that it should be more continuous at the beginning of the consultation while listening to the patient's complaints; 10% think the eye contact should be more continuous at the end of the medical consultation; only 2% prefer the eye contact last throughout the consultation. The study also revealed that 10% of the patients objected to being touched. The remaining 90 % of the respondents thought it would be acceptable for the doctor to touch the patient on the upper back (75%) and on the shoulder (68%). However, the healthcare professional should take into consideration gender appropriateness, as well as the religious and cultural background of the patient.



Picture 5 - The duration of eye contact during a medical consultation

Our third survey was conducted in several polyclinics (N_2 8, 25) and hospitals of Minsk (N_2 3, 4) to get information about patients' satisfaction and physician-patient interaction during medical consultations. It helped to assess the agreement between doctors and patients during consultations. The research showed that the patients and physicians had a high level of agreement in their responses (table 2). Their response rates didn't differ greatly. Only 3% of patients noted lack of agreement between the patient and the physician, which was associated with a negative impression of the medical consultation received. A greater physician-patient agreement during consultations is associated with higher patient satisfaction.

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	Physician		Patient		
		rate (%)		, ,	
		_		(%)	
		sponse		sponse rate	
Item	Statement	Re-	Statement	Re-	
	2. Constitution Substitution Questionnume				

1.	I listened attentively to	96	I felt the physi-	94
	the patient.		cian listened atten-	
			tively to me.	
2.	We agreed on the reason	96	We agreed on	96
	for the patient's complaints.		the reason for my com-	
			plaints.	
3.	The patient expressed	98	I expressed my	98
	his/her expectations from the		expectations from the	
	visit.		visit.	4
4.	The patient felt his/her	96	I felt my prob-	94
	problems were taken seri-		lems were taken seri-	
	ously.		ously.	
5.	The patient received	98	I received suffi-	98
	sufficient time and attention.		cient time and atten-	
			tion.	
6.	The patient's worries	98	My worries were	96
	were in the focus of my atten-		in the focus of doctor's	
	tion.		attention.	
7.	The patient was greatly	94	I was greatly sat-	96
	satisfied with the visit.		isfied with the visit.	

Conclusions:

- 1. Treating patients with respect and giving them full attention is the key to effective non-verbal behavior.
- 2. The doctor's attention, eye contact, body movements, touch, time-consciousness encourage the patient to be open with the doctor.
- 3. Positive, effective, and sensitive non-verbal behavior helps to strengthen the doctorpatient bond.
- 4. Being able to read the patient's body language and facial expressions makes the doctor's work more efficient.
- 5. Nonverbal behavior is an important diagnostic tool increasing the physician's comprehension of words spoken or thoughts left unsaid.

A. I. Radkovskaya NON-VERBAL COMMUNICATION IN HEALTHCARE

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